



Small Business Owners

SPEAK UP

High cost of health care prevents Utah small business from offering health benefits....

Utah Small Businesses Face Tough Situations...

Linquix Inc. is an award-winning Utah small business based in South Ogden. This 6-year old company provides customized onsite and web-based language training for any size corporation. Linquix helps international companies effectively communicate internally, while helping local businesses reach a targeted audience. Currently, Linquix is not in a position to provide health benefits to its 3 full-time and 4 part-time employees.

One of the full time employees at Linquix was recently declined coverage on the individual health market. Now, the only way he and his family can be covered is through a group plan at work. He is considering dropping to part-time with Linquix so that he can find a full-time job that provides health insurance. *"It is a tough situation,"* says Trent Maw, President and Founder of Linquix. *"I would like to offer health insurance, but we don't because we just can't afford it. I understand this employee's need to be covered, but it will be hard to replace him. We just haven't crossed the threshold to where we can provide health benefits,"* explains Trent.



Unfortunately, Linquix is not alone. Too many Utah small businesses are facing similarly tough situations. Employers and employees are both hurt when health insurance is not affordable.

A Policy Solution: Enact Reforms This Year

Utah small business owners have spoken in unambiguous terms about the need for comprehensive health system reforms. As the economy falls deeper into recession, the urgency for reform grows stronger. The single biggest challenge facing Utah's small business owners today is providing affordable health insurance for their employees. Employers want to provide health benefits, but the cost is just too high.

Congress and our state legislature need to enact comprehensive, bold health care reforms *this year*. Small businesses are the foundation of our economy. Nationally, small businesses provide 79% of all net new jobs. They cannot lead the way to economic recovery—as they must—without immediate, lasting relief from rising health care costs.